

# CCTV Products, Services, and Installation

*Statewide Contract Webinar – December 1, 2011*

# Your Presenter

*State Purchasing Division – Statewide Contracts*



## Bonnie Harrison

*Associate Category Manager*

### Experience

*4 years experience in State Purchasing Division*

### Education

*B.A., Psychology, Georgia State University, Georgia Certified Purchasing Associate (GCPA)*

### Contact Information

*Bonnie.harrison@doas.ga.gov  
404-657-4295*

# Purpose of this Webinar

*State Purchasing Division – Statewide Contracts*



# Purpose of this Webinar

*State Purchasing Division – Statewide Contracts*



The purpose of this webinar is to introduce the CCTV Products, Services, and Installation Contract to State of Georgia entities. Information covered will include the suppliers on the contract, frequently asked questions, and contract details. The purpose of this contract is to provide CCTV products, installation and associated services to State of Georgia governmental entities.

# Statewide Contract Details

*State Purchasing Division – Statewide Contracts*



What is the Contract Number?	99999-SPD-SPD0000025
Is it a Renewal?	No
Does it Replace an Existing Contract?	No
What is the Contract Term?	1 year with 4 optional 1 year renewals
What is the Expiration Date?	10-31-2012
Does it Allow the Use of the P-Card?	Yes
Who is the Person to Contact with Questions:	Bonnie Harrison Bonnie.harrison@doas.ga.gov 404-657-4295

# Key Benefits

*State Purchasing Division – Statewide Contracts*



## Key Benefits:

- Multiple supplier award to provide competitive pricing
- Can use State of Georgia P-Card
- Equipment from dozens of manufacturers covered under contract
- Multiple suppliers to provide installation and service coverage across the State
- Reasonable standard and emergency response times and rates

# Where to Find this Statewide Contract

*State Purchasing Division – Statewide Contracts*



1. Visit the DOAS website at [www.doas.ga.gov](http://www.doas.ga.gov).

# Where to Find this Statewide Contract

## *State Purchasing Division – Statewide Contracts*



2. Hover over the **State and Local** section of the screen.

3. Click on **State Purchasing**.

# Where to Find this Statewide Contract

## State Purchasing Division – Statewide Contracts



Georgia Department of Administrative Services

Mobile Sitemap Careers Contact

Search GO Font Size: A<sup>-</sup> A A<sup>+</sup>

Advanced Search

STATE PURCHASING

DOAS Home About Us State and Local Suppliers Public and Non-Profit

Home > State and Local > State Purchasing

EXPLORE STATE PURCHASING

Contracts

- Knowledge Management
- Services & Contacts
- Process & Performance
- Policies & Procedures
- Procurement & Sourcing Tools
- 7 Stages of Procurement

Contracts at the statewide and agency level offer state and local governments a variety of products and services at competitive prices. Access to Team Georgia Market Place and contract indexes. [Learn More...](#)

News

- Jun 24: DOAS Tucker surplus office relocates to Sloppy Floyd state offices
- Jun 17: Ways to Save: Purchase DOAS Surplus Property – 11 Alive Video.
- Apr 21: Governor Perdue's Press Release on the Spend Management Project

More News...

Events

- Jul 21: Supplier Seminar
- Aug 06: Supplier Orientation
- Aug 11: Supplier Webinar
- Aug 20: Supplier Seminar

More Events...

Direct Links

- Login to GPR for State & Local Entities
- Bid Notices - GA Procurement Registry
- Agency & University Procurement Officer List
- eQuote
- GA Vendor Manual
- GA Procurement Manual
- Statewide Contracts
- State Use Procurement List
- IKON Document Solutions

Team Georgia Marketplace

Changing the way we do business!

Features

- Team Georgia Marketplace
- The center for e-business matching Georgia government buyers with sellers. [Learn more...](#)
- Official Forms & Documents
- Purchasing & Travel Cards
- Purchasing Training
- How do I...?
- How's my Service?
- State Purchasing Help Desk

### Direct Links

- Login to GPR for State & Local Entities
- Bid Notices - GA Procurement Registry
- Agency & University Procurement Officer List
- eQuote
- GA Vendor Manual
- GA Procurement Manual
- **Statewide Contracts**
- State Use Procurement List
- IKON Document Solutions

Click on  
Statewide  
Contracts

4. In the Direct Links section, click on **Statewide Contracts**.

# SWC Index for Public



**Team Georgia Marketplace**

*Statewide Contract Index*

Georgia  
Department of Administrative Services

DOAS Home About Us State and Local Suppliers Public and Non-Profit

Home > State and Local > State Purchasing > **Statewide Contract Index**

**Statewide Contracts**

State Purchasing establishes competitive statewide contracts for a wide variety of products, services, and equipment. These contracts cover commonly used commodities such as office supplies, furniture, motor vehicles, natural gas, liquid petroleum, paint, ammunition, asphalt, and much more. In order to find the contract that best fits your needs, you will need to access Team Georgia Marketplace™ using one of the following methods:

- ▶ **State of Georgia Employees**
- ▶ **General Public**
- ▶ **Window Shoppers**

If you are a State of Georgia employee who has not completed training or has not requested your window shopper login click here to view [Statewide Contracts](#)

Click on the Team Georgia Marketplace™ icon and log in using the following guest ID and password. First time users should review the Training Presentation provided below.

 ID: tgmquest  
Password: tgmquest

[Click Here](#)

View the [Training Presentation](#)

Print and Review the [Quick Reference Guide](#)

Click on the Team Georgia Marketplace™ icon using your Window Shopper ID and navigate to the "Contracts" tab to search or browse available contracts. Additional instructions can be found in the Window Shopper Quick Reference Guide.

5. To access contract information, click on the **Team Georgia Marketplace™** icon to access the Login screen. This User Name and Password is generic and only provides access to contract information.

# Statewide Contracts Index



6. When the Login screen displays, use **tgmguest** as the User Name and the Password. This generic ID and Password allows access to contract information only.

A screenshot of the "Team Georgia Marketplace" login interface. The page has a green header with "SciQuest Applications Version 10.1" in the top right. The main title "Team Georgia Marketplace" is on the left, accompanied by a shopping cart icon. A red callout box with a yellow background points to the login fields, containing the text "Use tgmguest as the User Name and the Password". The login form includes fields for "User Name" and "Password", a "Go" button, and a link for "Forgot your Password?". At the bottom, there is a note: "Note: User Name and Password are case-sensitive. This application is accessible only to registered users. If this is your first visit, please register here."

SciQuest Applications  
Version 10.1

## Team Georgia Marketplace

Use tgmguest as the User Name and the Password

User Name

Password

[Forgot your Password?](#)

Note: User Name and Password are case-sensitive.  
This application is accessible only to registered users.  
[If this is your first visit, please register here.](#)

# SWC Index for Window Shoppers



The screenshot shows the 'Statewide Contract Index' webpage. At the top, there is a header with the 'Team Georgia Marketplace' logo on the left and the 'Georgia Department of Administrative Services' logo on the right. The title 'Statewide Contract Index' is centered. Below the header is a green navigation bar with links: 'DOAS Home', 'About Us', 'State and Local', 'Suppliers', and 'Public and Non-Profit'. A breadcrumb trail reads 'Home > State and Local > State Purchasing > Statewide Contract Index'. The main content area is titled 'Statewide Contracts' and contains a paragraph explaining that State Purchasing establishes competitive statewide contracts for various products and services. It lists three methods to access the contracts: State of Georgia Employees, General Public, and Window Shoppers. The 'General Public' section includes a 'Click Here' button with a shopping cart icon and provides a guest ID and password. The 'Window Shoppers' section is highlighted with a red border and instructs users to click on the 'Team Georgia Marketplace' icon and navigate to the 'Contracts' tab.

**Team Georgia Marketplace**

*Statewide Contract Index*

**Georgia**  
Department of Administrative Services

DOAS Home   About Us   State and Local   Suppliers   Public and Non-Profit

Home > State and Local > State Purchasing > **Statewide Contract Index**


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State Purchasing establishes competitive statewide contracts for a wide variety of products, services, and equipment. These contracts cover commonly used commodities such as office supplies, furniture, motor vehicles, natural gas, liquid petroleum, paint, ammunition, asphalt, and much more. In order to find the contract that best fits your needs, you will need to access Team Georgia Marketplace™ using one of the following methods:

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Click on the Team Georgia Marketplace™ icon using your Window Shopper ID and navigate to the "Contracts" tab to search or browse available contracts. Additional instructions can be found in the Window Shopper Quick Reference Guide.

You can also click on the **Team Georgia Marketplace™** icon to access the same Login screen, but enter your personal Window Shopper User Name and Password. This allows you to access the Statewide Contract Index as well as to shop for items available from the Statewide Contracts.

# SWC for Window Shoppers



If you are a Window Shopper user, you can access the Statewide Contract Index by entering your personal User Name and the Password once the Login screen displays. Then, click on the **Contracts tab**.

The screenshot shows the login interface for "Team Georgia Marketplace". At the top right, it says "SciQuest Applications Version 10.1". Below this is a header with the title "Team Georgia Marketplace" and a shopping cart icon. The main area contains a login form with fields for "User Name" and "Password", a "Go" button, and a link for "Forgot your Password?". A red callout bubble points to the login fields with the text "Use your Window Shopper User Name and Password". At the bottom, there is a note: "Note: User Name and Password are case-sensitive. This application is accessible only to registered users. If this is your first visit, please register here."

SciQuest Applications  
Version 10.1

**Team Georgia Marketplace**

Use your Window Shopper User Name and Password

User Name

Password

[Forgot your Password?](#)

Note: User Name and Password are case-sensitive.  
This application is accessible only to registered users.  
[If this is your first visit, please register here.](#)

# Team Georgia Marketplace Contracts



A screenshot of the Team Georgia Marketplace website. The top navigation bar is blue and contains the "Team Georgia Marketplace" logo, a "Contract Viewer" link, a "logout" link, and a shopping cart icon showing "2010-06-21 tgmguest 01 | 0 item(s), 0.00 USD". Below this is a grey navigation bar with tabs for "home/shop", "favorites", "carts", and "contracts". The "contracts" tab is highlighted with a red box. A red callout box with a yellow background points to the "contracts" tab, containing the text "Click on the Contracts tab". The main content area has a light grey background. On the left, there is a white box with the text: "Team Georgia Marketplace", "Welcome to Contract Viewer", "The NEW home for the Statewide Contract Index", "Please click on the 'Contracts' tab to search or browse available contracts", and a link for "Quick Reference Guides". In the center, there are links for "Go to: favorites" and "Browse: contracts". At the bottom, there is a "My Resources" section with contact information: "email: ProcurementHelp@doas.ga.gov phone: +1 (404) 657-6000".

Once you access the system using the generic or your personal User Name and Password, click on the **Contracts** tab to access the Statewide Contracts.

# How to use this contract

## *State Purchasing Division – Statewide Contracts*



- **For product and pricing information please contact the suppliers directly. Orders will be placed and processed outside of Team Georgia Marketplace due to the nature of this contract.**
- **The Pricing Information is listed in a spreadsheet and is provided as a link in Team Georgia Marketplace below the link for the SWC Information Sheet. In the spreadsheet there are six tabs.**
  1. Tab 1: Summary Tab – lists equipment provided by each supplier  
(click on supplier name to link to tabs 2 – 6)
  2. Tab 2: Convergent SL & Bond Rate
  3. Tab 3: GC&E SL & Bond Rate
  4. Tab 4: Johnson Controls SL & Bond Rate
  5. Tab 5: Presidio SL & Bond Rate
  6. Tab 6: TIG SL & Bond Rate (The bonds are to be used at your discretion. The Department of Administrative Services does not require you to purchase a performance bond as part of your CCTV package. The bonds can be provided by the supplier if your institution requires a performance bond.)

# How to use this contract

*State Purchasing Division – Statewide Contracts*



- **Contact the suppliers directly to place an order or ask questions regarding equipment and services.**

# Who is Convergent Technologies?



- North American Security Integrator based in Schaumburg IL with 25 Offices throughout US & Canada
- SDM # 7 of the Top 100 North American Security Integrators
- Focus on Service & Technical Support
- Serving clients like; Boeing, Capital One, US Mint, Blue Cross Blue Shield TN, Delta Air Lines, Hewlett Packard, ADP, Kaiser Permanente
- Local Atlanta Office has 100+ professionals supporting clients in the Southeast

Contract Sales Engineer  
Brent Field  
Security Account Executive  
Phone 678.205.2115  
Cell 404.784.4401  
[Brent.field@convergent.com](mailto:Brent.field@convergent.com)

Contract Administrator  
Ken LaChance, PSP  
VP Business Development  
678.205.2105  
[Ken.lachance@convergent.com](mailto:Ken.lachance@convergent.com)

**Stay Tuned for a Security Technology Day for State Agencies in January 2012**

State of GA Video Contract #99999-SPD-SPD0000025-0002



# What to look for in a Security Integrator



- Is Security their core business?
- What is their Service Focus & Reputation?
- Depth of Technical Resources
- Manufacturer Certifications
- Industry Certifications
  - ASIS-PSP, DHS, NICET, Professional Engineer
- Network Certifications
  - Network+, A+, Microsoft Certified Professional
- Do they carry Errors & Omissions Insurance?
- Best value not low price

# Best of Breed Video Technologies



The Open Platform Company



State of GA Video Contract #99999-SPD-SPD0000025-0002



# Technical Services & Support



Certifications & Experience



WEB Based customer portal



Barcode/WEB Based inspections

State of GA Video Contract #99999-SPD-SPD0000025-0002



# Why Convergent ?

*Customer Service  
It's in our DNA*



- Security  
*It's our Core Business*
- Best in Breed Non-Proprietary Product “Choices”  
*The Best Open IP Technologies*
- Knowledge, Experience & Depth of Resources  
*10 Years of IP Video Experience*
- Service Based Focus & Culture...  
People, Processes & Technology  
*Maximizing and Protecting your Technology Investment*
- iCare Customer Service WEB Portal  
*Technology to Better Manage your Security Systems*
- Best Value  
*Maximizing Your Investment in Security Technology*





**Point of Contact:**

**Wilt Corban**

**Regional Vice President, Security**

**Office: 770-448-3908 (ext. 118)**

**Mobile: 678-800-8116**

**Email: [wcorban@gcesg.com](mailto:wcorban@gcesg.com)**

**[www.gcesg.com](http://www.gcesg.com)**



## Company Profile:

Incorporated: 1999

**GEORGIA** Owned and Operated

Veteran-Owned Small Business

## WHY CHOOSE GC&E AS A PARTNER?

**We Understand the Process**

**We Have the Team**

- CUSTOMER SERVICE - Customers are why we are in business. All customers are important.
- COMMUNICATION – A failure to communicate honestly and openly guarantees a failure in the mission.
- PERFORMANCE - We will perform how, when and where the customer requires.
- ATTITUDE - We show our customers and employees that we can affect the business with a positive attitude everyday.

## Our GEORGIA Customers

- **The Centers for Disease Control & Prevention**
- **Department of Transportation**
- **Georgia Southern University**
- **Department of Juvenile Justice**
- **Gwinnett County Justice and Administration Building**
- **Georgia State University**
- **Fort Benning, GA**
- **Fort Gordon, GA**
- **Columbus Technical College**
- **Gwinnett County School System**
- **Fulton County Schools**

## Conclusion

- Georgia Owned and Operated Veteran-Owned Small Business
- Experience That Counts
- Forward Thinking
- Customer Service is Job 1





**Our Vision:**

**A more comfortable, safe and sustainable world**

**Our Values:**

**Integrity, Customer Satisfaction, Innovation, Sustainability**



**Over 100 Years of exceeding Customer Expectations**



## **Johnson Controls, Inc**

- **Established in 1885, Milwaukee Wisconsin.**
- **Fortune 500 number 83; We have been in business for 126 years.**
- **Global Leader in delivering building technology solutions.**
- **A Global Company with 126 Years of Innovation and Customer Service; Provides Local Security Solutions Expertise and Services.**

## **Johnson Controls in Georgia**

- **Local offices in:**
  - **Roswell, Albany, Savannah, Augusta, Macon, Columbus**
- **200+ Service Vehicles**
- **Experienced System Designers, Technicians and Project Manager provide:**
  - **System Design and Risk Assessments**
  - **Turn-key Installations**
  - **“Proactive” Maintenance program - We are there when you need us.**
  - **24/7 Support**
- **Industry reputation to deliver on time and on budget with full customer satisfaction.**

## Why Johnson Controls?

- **Experienced:** Pentagon, Sears Tower, Ave Maria University, many more.
- **Knowledgeable:** A security system manufacturer with over 50,000 installed systems *and* a system integrator supporting customers in all types of facilities. We bring competent program management and responsive support that serves customers the way they want and need to be served.
- **Innovative:** Robust and proven customer engagement processes and practices that create scalable and cost-effective solutions that benefit the enterprise and support growth and change in the future.
- **Partnership Culture:** Johnson Controls has partnered in GA with Center of Disease Control (CDC), Georgia World Congress Center, Delta Airlines, Hartsfield-Jackson, Newton County, Berry College, Kennesaw State University, Floyd County Schools, and many others.
- **Secure:** A financially strong, reliable, long-term partner with an intense focus on customer needs and bottom-line business results. We do what we say we will and deliver what we promise.



## Products:

- ACTi
- Arecont
- AXIS
- Bosch
- Cisco
- Dedicated Micros
- Exacq Vision
- Genetec
- Johnson Controls (JCI)
- Milestone
- ONSSI
- Panasonic
- Pelco
- Samsung



## Please contact the Georgia Team:

**Rodney Holder**  
**Sales Account Manager**  
**Quotes, Orders, and Customer Service**  
**[rodney.d.holder@jci.com](mailto:rodney.d.holder@jci.com)**  
**(404)326-0329**

**Peter Charlton**  
**Backup Account Manager**  
**[peter.i.charlton@jci.com](mailto:peter.i.charlton@jci.com)**  
**(770)616-6568**

**Rick Ford**  
**Contract Administrator**  
**[richard.c.ford@jci.com](mailto:richard.c.ford@jci.com)**  
**(770)714-0003**

# Presidio Snapshot and Industry Recognized Leadership



- Professional & Managed Service Provider for Advanced IT Solutions
- Local presence – over 250 employees in GA
- 1,800+ employees – 50% are highly certified consulting engineers
- Deep, strategic partnerships
- \$1.8 Billion dollar organization
- Market leadership validated by double-digit annual growth rates for 15+ years
- Passion for driving client results – 95% client retention, best-in-class client satisfaction
- 32 Cisco Partner Summit U.S. & Canada Partner of the year awards over the last five years
- Only Cisco Master ATP partner globally in all ATP specializations
- 2010 EMC Velocity Partner of the Year
- EMC ASN Quality Award Winner for three consecutive years
- Frequent top partner award recipient from IBM, Microsoft, Level 3 & others
- 2011 VAR Business 500 Rank #23
- 2011 CRN Fast Growth Award Winner
- 2011 Information Week 500

# Presidio Partners in State CCTV Contract



## Low Voltage Partners



# The Presidio Difference



## Engineering Expertise

600+ highly certified consulting engineers  
with decades of practical, hands on  
experience

## Local Presence

Over 200 employees based in  
Georgia plus extended team in AL,  
FL, NC, SC, and TN to draw on.

## Operational Excellence

Processes, methodologies and  
tools enable excellence in  
execution and speed time to  
value of your IT solutions.



## IP Networking and Data Center Experts

We know LAN/WAN, Voice, Video,  
Wireless, Network Security, Radio,  
Servers, Storage, Power, & Cooling.

## Other State Contracts

Existing Contract Vehicles in  
place for Cisco, HP, Extreme,  
EMC, NetApp, and more.

## Advanced IT Capabilities

Broad set of technologies, unique services, and advanced  
solutions that combine the latest and greatest solutions and  
expertise that the market has to offer.

# We Challenge You to Challenge Us Video Display Manager



## VDM



### Overview:

Coleman Technologies Video Display Manager (VDM) is an event-driven, client-server software application for managing the display of critical incidents in video surveillance environments. VDM specifically enables customers to define appropriate alarm inputs to trigger views of recorded incidents on multi-pane video displays in multiple locations wherever and whenever needed.

### Features:

- Alarm triggered input via Serial and/or HTTP interfaces.
- Video loop playback with pre- and post-event buffers.
- Customizable multi-zone, multi-tier video display.
- Administrative interface for manually clearing active alarms and disabling/enabling zones for maintenance.
- Meets NRC Regulation 10 CFR 73.55 requirements for real-time and recorded video display of alarm annunciations.
- Support for Central and Secondary Alarm Stations (CAS/SAS) and multiple display tiers within each.



# Presidio Event



Next Wednesday, December 7<sup>th</sup>

10AM-2PM

Cisco Office, 500 Northridge Road  
Suite 700, Atlanta, GA 30350

To RSVP:

<http://events.presidio.com/registration.aspx?EventId=1717>

or e-mail: [mleszynski@presidio.com](mailto:mleszynski@presidio.com)

## Technology Integration Group CCTV Contract:

**SPD-0000031-0001 and 99999-SPD-SPD0000025-0003**

- **Cameras**

- Acti
- Axis
- D-link
- Panasonic
- Samsung
- Sony
- Toshiba



- **Software**

- Milestone
- ONNSI
- Acti
- Axis
- Toshiba

- **Other solutions**

- NEXSAN Storage
- Paxton Access Control
- VideoAlarm

**SONY**

**TOSHIBA**  
Leading Innovation >>>

 **nexsan**

 **OnSSI**  
Intelligent IP Video Surveillance

 **SAMSUNG**

**AXIS**  
COMMUNICATIONS

  
milestone

**MOOG**  
Videolarm

### Who to Contact:

Bob Kopesky 678-287-2241

Email: [Bob.Kopesky@TIG.com](mailto:Bob.Kopesky@TIG.com)

Guy Anderson 678-287-2245

Email: [Guy.Anderson@TIG.com](mailto:Guy.Anderson@TIG.com)



# Technology Integration Group



- **Sales Process**

- TIG is available M-Fri 8:30 to 5:30 to help with any Pre-Sales questions or activities.
- TIG prefers to schedule an onsite meeting and to bring a technical resource to your location to review your environment so we can make the appropriate recommendations.
- Order time is typically 2 to 15 days from the time the Purchase order is received to the time you receive the order.

## Who to Contact:

Bob Kopesky 678-287-2241  
Email: [Bob.Kopesky@TIG.com](mailto:Bob.Kopesky@TIG.com)  
Guy Anderson 678-287-2245  
Email: [Guy.Anderson@TIG.com](mailto:Guy.Anderson@TIG.com)

- **Services**

- **We offer a full depth of services when it comes to security.**
  - Security Audits and assessments.
  - Survey of your environment for both network Infrastructure as well as wireless.
  - Onsite installation
  - Project Management
  - SAN design and Installation
  - Access Control assessment, installation and maintenance.
  - Help Desk Support options
  - Maintenance contracts

TIG has been in business since 1981 and is a \$350 Million Dollar business. We have 65 Technicians and Engineers in Georgia with experience in providing superior customer service before and after the sale. We also have the expertise of our designated Sub Contractor Busker Communications.

## When to use IP over Analog

### IP Surveillance System

- If your building has a LAN
- Need high quality images
- If you have PoE Switches in place
- Need to deploy more than 16 cameras
- If you want to use the cameras for more than just security

### Analog Surveillance System

- If you currently have an Analog system in place
- If you have a Small number of cameras that need to be deployed

### Who to Contact:

Bob Kopesky 678-287-2241  
Email: [Bob.Kopesky@TIG.com](mailto:Bob.Kopesky@TIG.com)  
Guy Anderson 678-287-2245  
Email: [Guy.Anderson@TIG.com](mailto:Guy.Anderson@TIG.com)



**Are you Protecting your Employees**



**Are you Protecting your Students**

**Who to Contact:**

Bob Kopesky 678-287-2241

Email: [Bob.Kopesky@TIG.com](mailto:Bob.Kopesky@TIG.com)

Guy Anderson 678-287-2245

Email: [Guy.Anderson@TIG.com](mailto:Guy.Anderson@TIG.com)

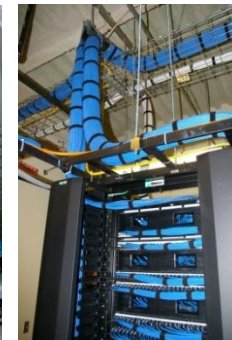
# Certified and Warranted Structured Cabling Installations



**BICSI RCDD's on Staff**



- Outside Plant Cable Installation – Boring, Trenching, and Aerial
- Installation of Steel and Fiberglass Poles for camera mounting
- Electrician on Staff
- Cat5e   Cat6   Fiber Optics   Coax



# Marketing Events



- Suppliers will be hosting various marketing events for this contract
- Please watch for invitations to these events
- Events *may* also be advertised in TGM



# Frequently Asked Questions

## *State Purchasing Division – Statewide Contracts*



Question	Answer
Does this contract replace the CCTV Boxed Products Contract?	No.
What is the difference between this contract and the CCTV Boxed Products Contract?	The CCTV Boxed Products Contract covers <b>equipment only</b> . The CCTV Products, Services and Installation Contract covers products, installation and associated services.
Is this a mandatory contract?	Yes.
Which brands are offered under this contract?	Dozens of brands are offered. Please see the Price Spreadsheet for more detail.
What is the effective date of this contract?	November 1, 2011

# For more information

*State Purchasing Division – Statewide Contracts*



## Submit Questions To:

Email Address:

**Bonnie.harrison@doas.ga.gov**

Person to Contact:

Bonnie Harrison

Phone Number:

404-657-4295

## Supplier Contact Information:

Email Address:

**Ken.lachance@convergint.com**

Person to Contact:

Ken LaChance

Phone Number:

678-205-2105

## This Webinar

A copy of this webinar will be posted on the State Purchasing Division website.

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404-657-4295

## Supplier Contact Information:

Email Address:

**wcorban@gcesg.com**

Person to Contact:

Wilt Corban

Phone Number:

770-448-3908 ext. 118

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404-657-4295

## Supplier Contact Information:

Email Address:

**Rodney.d.holder@jci.com**

Person to Contact:

Rodney Holder

Phone Number:

404-326-0329

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Bonnie Harrison

Phone Number:

404-657-4295

## Supplier Contact Information:

Email Address:

**mleszynski@presidio.com**

Person to Contact:

Matt Leszynski

Phone Number:

678-291-1928

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Bob Kopesky

Phone Number:

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## This Webinar

A copy of this webinar will be posted on the State Purchasing Division website.

# Questions...



